



IMPACT ON US
 We developed a higher understanding of the nuances of international opportunity which is sure to make us more effective global managers.

Kenya
 Surreal beauty and unexpected surprises, like an elephant nursery.

Tanzania
 Beach and safari weekends were a thrilling respite.

PROJECT RECOMMENDATIONS
 WHE has created a superb learning experience with a world-class partner. The program should be expanded.



PROJECT GOALS
 To help the Aga Khan University Hospital, Nairobi better understand and align its resources against its highest goals through more accurate understanding of its service costs.

PROJECT ACTIVITIES
 We developed a precise Activity-Based Costing system which helps management know exactly what each procedure costs; this helps improve recovery from insurance companies and helps understand competitive advantage.

PROJECT CHALLENGES
 Entitlement views are driving employee unions and insurance company payors to constant struggles against management that combine to interfere with what could be an even greater hospital.

PROJECT OUTCOMES
 More precise costing, focus on fewer services that are more impactful in the community - such as maternity care.